



Request for Qualifications

INSIGHT

Do more with your RFQ: Clarify, simplify, get results

SUMMARY

Writing a detailed Consultant Services RFQ (request for qualifications) increases your organization's chances of securing the services it needs. A compelling, well-organized RFQ attracts quality consultants and minimizes delays so you can complete your projects to a high standard sooner.

KEY TOPICS

- What is included in creating a great RFQ
- Tips to improve your RFQ and maximize responses
- Best practices during the RFQ process

ABOUT THE SPEAKERS



Steve Schultz, PE
Sr. Project Manager

With more than 20 years of experience in the A/E/C industry, Steve Schultz specializes on helping Bartlett & West clients pursuing grants, streamlining processes and finding creative solutions for their project needs.



Hayli Morrison
Marketing Manager

Hayli Morrison has nearly 15 years of marketing experience and manages the project pursuit team for Bartlett & West.

RECORDING TIME: 32 minutes

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